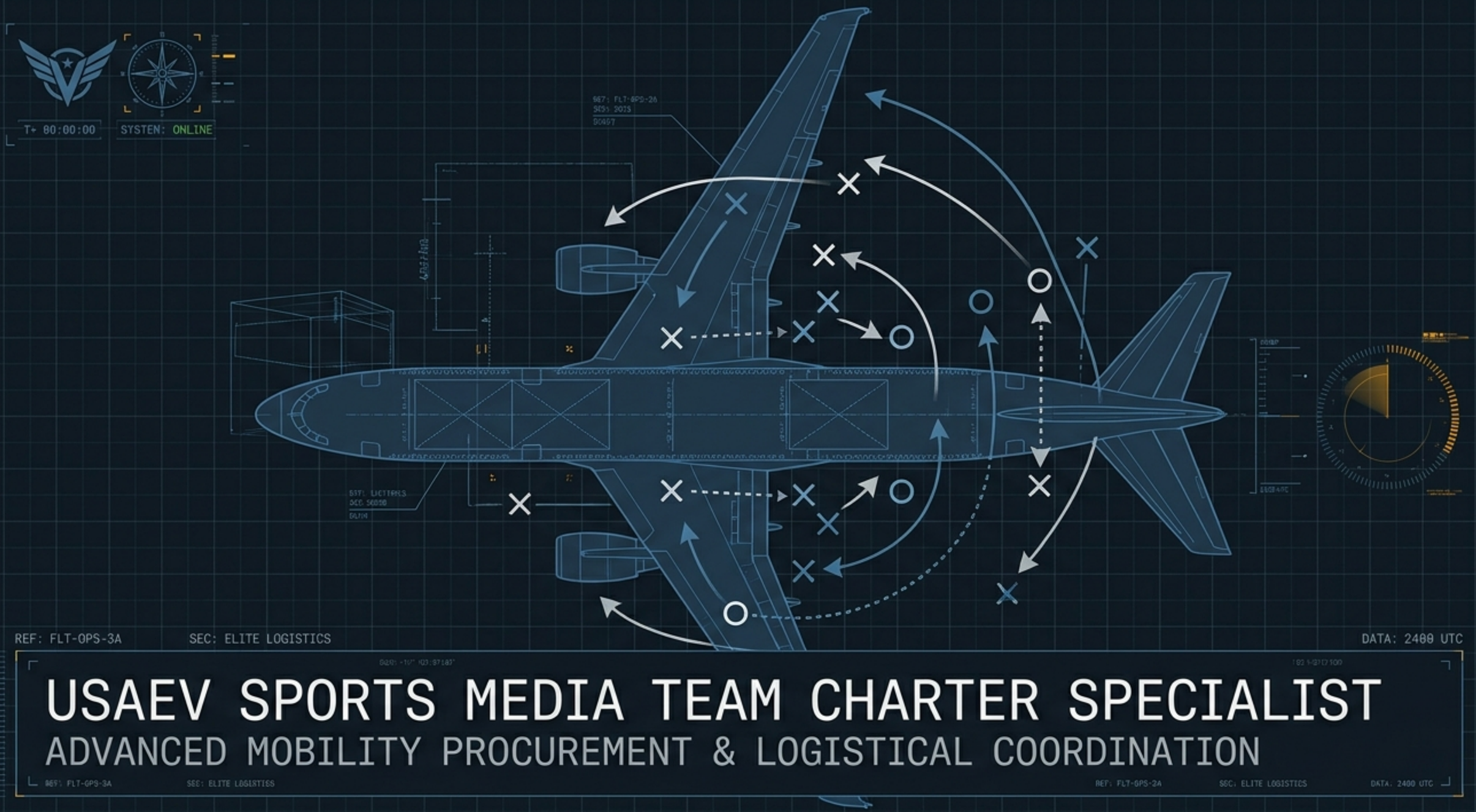


USAEV SPORTS MEDIA TEAM CHARTER SPECIALIST

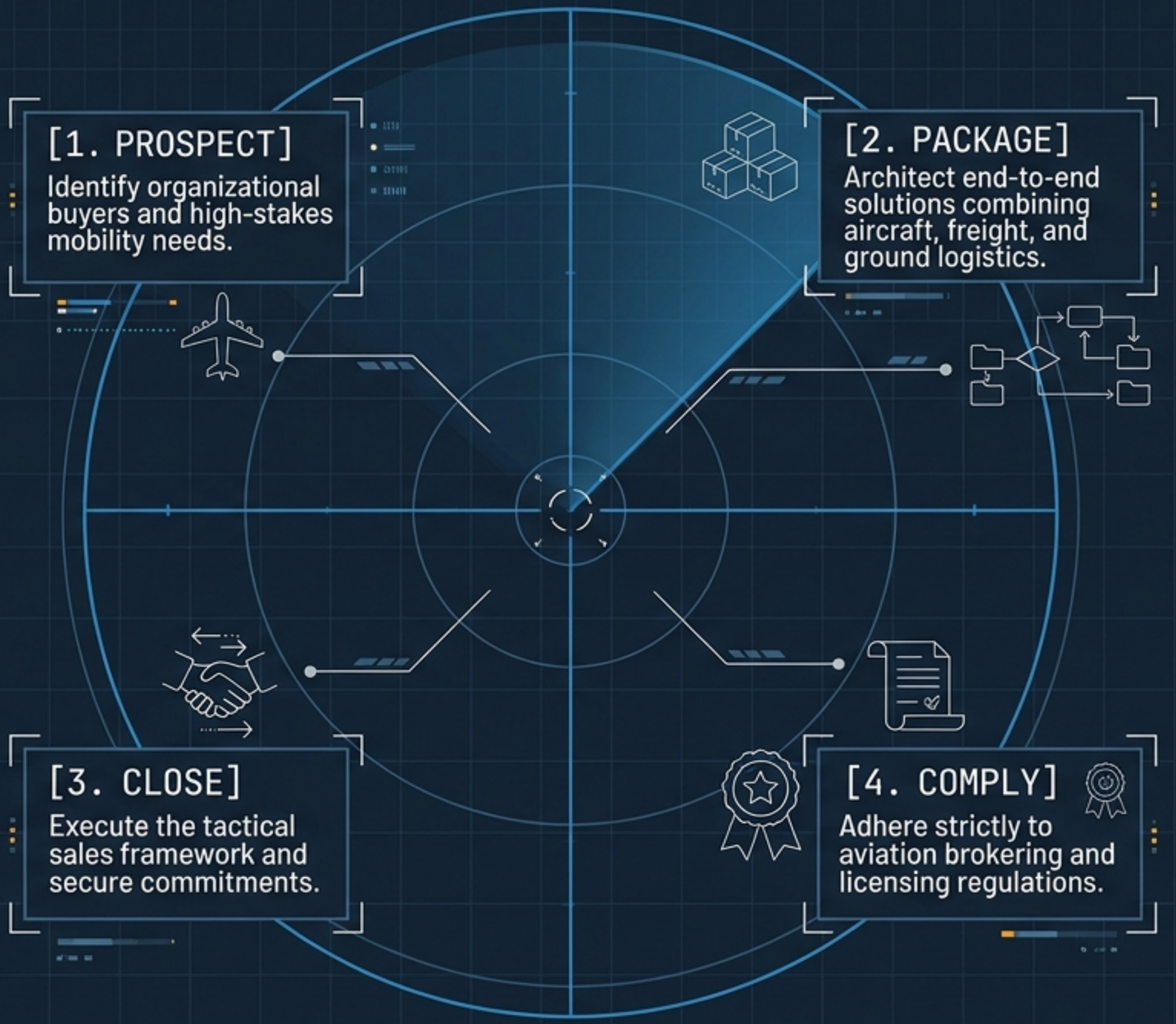
ADVANCED MOBILITY PROCUREMENT & LOGISTICAL COORDINATION

Gemini Notebook

THE SPECIALTY MISSION

Procuring and coordinating flawless mobility for sports teams, executives, corporate groups, and complex media production crews.

You are the operational linchpin coordinating multiple high-stakes vectors.



[1. PROSPECT]
Identify organizational buyers and high-stakes mobility needs.

[2. PACKAGE]
Architect end-to-end solutions combining aircraft, freight, and ground logistics.

[3. CLOSE]
Execute the tactical sales framework and secure commitments.

[4. COMPLY]
Adhere strictly to aviation brokering and licensing regulations.

Gemini Notebook

Target Intelligence: Who We Serve

Identifying the ideal organizational buyers and the operational triggers that dictate charter necessity.



Pro & College Athletics

Triggers: Strict game-day schedules, privacy requirements, oversized team equipment, roster-specific passenger counts.

Corporate Groups & Executives

Triggers: Premium privacy, multi-city roadshows, high-value time constraints.

Production & Touring Crews

Triggers: Moving 5+ tons of oversized camera gear, rigid broadcasting timelines, specialized handling.

Sponsors & Event Orgs

Triggers: VIP hospitality routing, venue access credentials, synchronized arrivals.

Gemini Notebook

THE ARSENAL: WHAT WE SELL

Comprehensive charter qualification, private aircraft sourcing, and the supplementary logistics that win contracts.

SOURCING VIA QUALIFIED AIR PROVIDERS

SECURE GROUND COORDINATION

- TRANSPORT LOGISTICS
- ESCORT SERVICES

OVERSIZED EQUIPMENT AIR FREIGHT

- MAX PAYLOAD ANALYSIS
- TECHNICAL LOAD PLANNING

CUSTOM IN-FLIGHT CATERING

- DIETARY REQ. MGMT
- PREMIUM SERVICE

VENUE CREDENTIALS & VIP ACCESS

- SECURITY CLEARANCE
- PRIORITY ROUTING

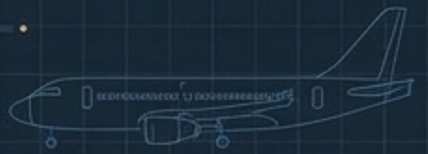
PASSENGER MANIFEST MANAGEMENT

- DATA VERIFICATION
- BOARDING PROTOCOLS

Gemini Notebook

THE MOBILITY COMPARISON MATRIX

Deploy the precise asset based on passenger volume, equipment load, and budgetary constraints.

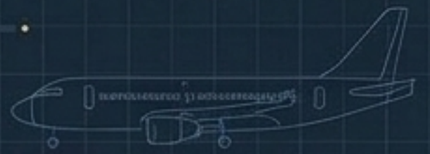


	COMMERCIAL GROUP AIR	PRIVATE PASSENGER CHARTER	DEDICATED FREIGHT / COMBI-AIRCRAFT
FLEXIBILITY	Scheduled/Rigid ⚠	Total Control ✓	Total Control (Cargo Priority) ✓
PASSENGER EXPERIENCE	Standard ⚠	VIP/Bespoke ✓	Utilitarian ⚠
EQUIPMENT CAPACITY	Strict Limits (Standard Baggage) ⚠	Moderate (Cabin/Hold Limits) ⚠	Extreme (Oversized Pelicans/Cranes) ✓
COST PROFILE	Lowest ✓	Premium ⚠	Premium + Supplemental ⚠

Gemini Notebook

DISCOVERY: THE PRE-FLIGHT CHECKLIST

Securing origin, schedule, budget, and identifying the logistical split between human and physical payloads early.



MISSION OBJECTIVE & PROCUREMENT OWNERSHIP

HUMAN CARGO

- PASSENGER COUNT
- PRIVACY NEEDS
- CATERING
- MANIFESTS

PHYSICAL CARGO

- EQUIPMENT VOLUME
- OVERSIZED GEAR
- WEIGHT LIMITS
- GROUND-HANDLING

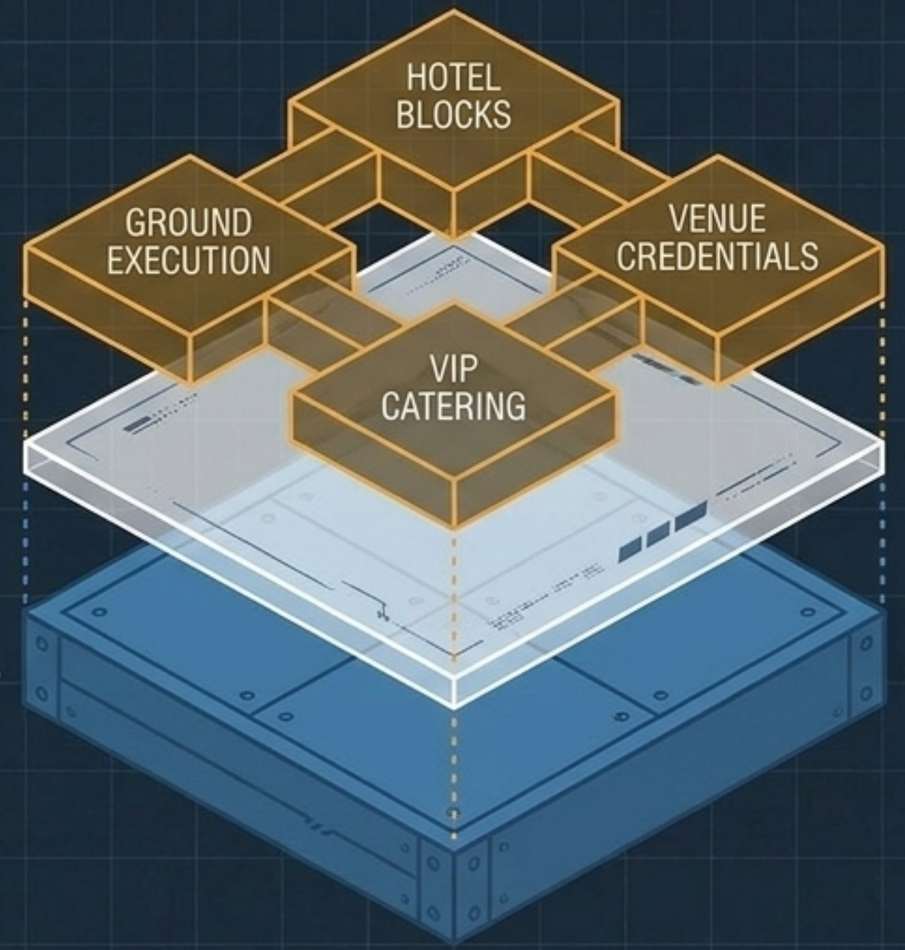
AIRCRAFT SIZE / CABIN SELECTION

CRITICAL JUNCTION: DICTATES FINAL CHOICE

Gemini Notebook

PACKAGE ARCHITECTURE

Constructing the proposal from the tarmac up.



CONTINGENCY PLANNING & PASSENGER MANIFEST MANAGEMENT

CERTIFIED AIRCRAFT & QUALIFIED AIR PROVIDER COORDINATION

CERTIFIED AIRCRAFT & QUALIFIED AIR PROVIDER COORDINATION

THE AIRCRAFT IS THE FOUNDATION;
YOUR VALUE IS THE STACKED LOGISTICAL COORDINATION.

Gemini Notebook

THE TACTICAL SALES FRAMEWORK

From initial intelligence gathering to securing the final procurement authorization.

1. OPEN: State purpose; establish authority.

2. ASK: Execute the Pre-Flight Checklist.

3. SUMMARIZE: Repeat constraints to owner.

4. PRESENT OPTIONS: Provide 1-3 structured options.

5. EXPLAIN TERMS: Detail provider deadlines.

6. ASK FOR COMMITMENT: Secure authorization.



Gemini Notebook

COUNTERING OBJECTIONS

Maintaining operational authority while staying strictly within the boundaries of a procurement coordinator.

INCOMING	COUNTERMEASURE
Can USAEV operate the aircraft?	No. We act as brokers/coordinators using only appropriately licensed providers. This protects your liability.
Why not use our normal charter contact?	We provide supplemental, end-to-end coordination bridging air, ground, and venue logistics.
Can you guarantee an aircraft?	We only confirm what the qualified provider has contractually guaranteed and documented.

Gemini Notebook

THE MOBILITY ECOSYSTEM

The team charter is the tip of the spear. A single media crew charter spawns a massive network of cross-sell opportunities.



Gemini Notebook

CRITICAL COMPLIANCE GUARDRAILS

Aviation brokering carries massive liability. You are a procurement coordinator operating strictly through authorized channels.



RULE 1: NEVER CLAIM TO BE THE AIR CARRIER OR AIRCRAFT OPERATOR.



RULE 2: USE ONLY APPROPRIATELY LICENSED CHARTER BROKERS AND CERTIFICATED AIR CARRIERS.



RULE 3: DO NOT GUARANTEE SAFETY, SCHEDULE, OR REGULATORY COMPLIANCE BEYOND THE PROVIDER'S VERIFIED DOCUMENTATION.

Gemini Notebook

OPERATIONS: TRAVEL DAKDAN CRM

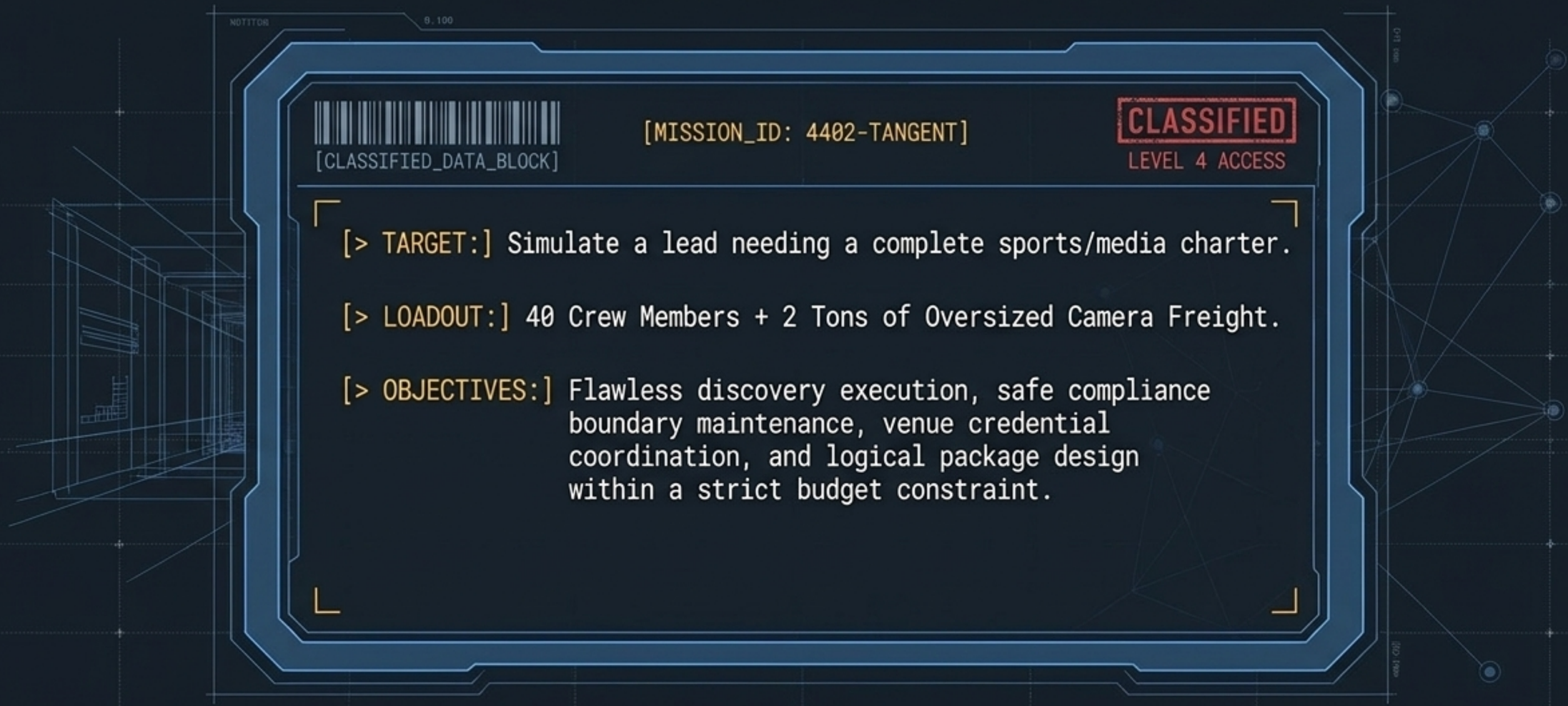
If it is not documented in the CRM, it did not happen.



Gemini Notebook

THE DRILL: PRACTICAL CERTIFICATION SCENARIO

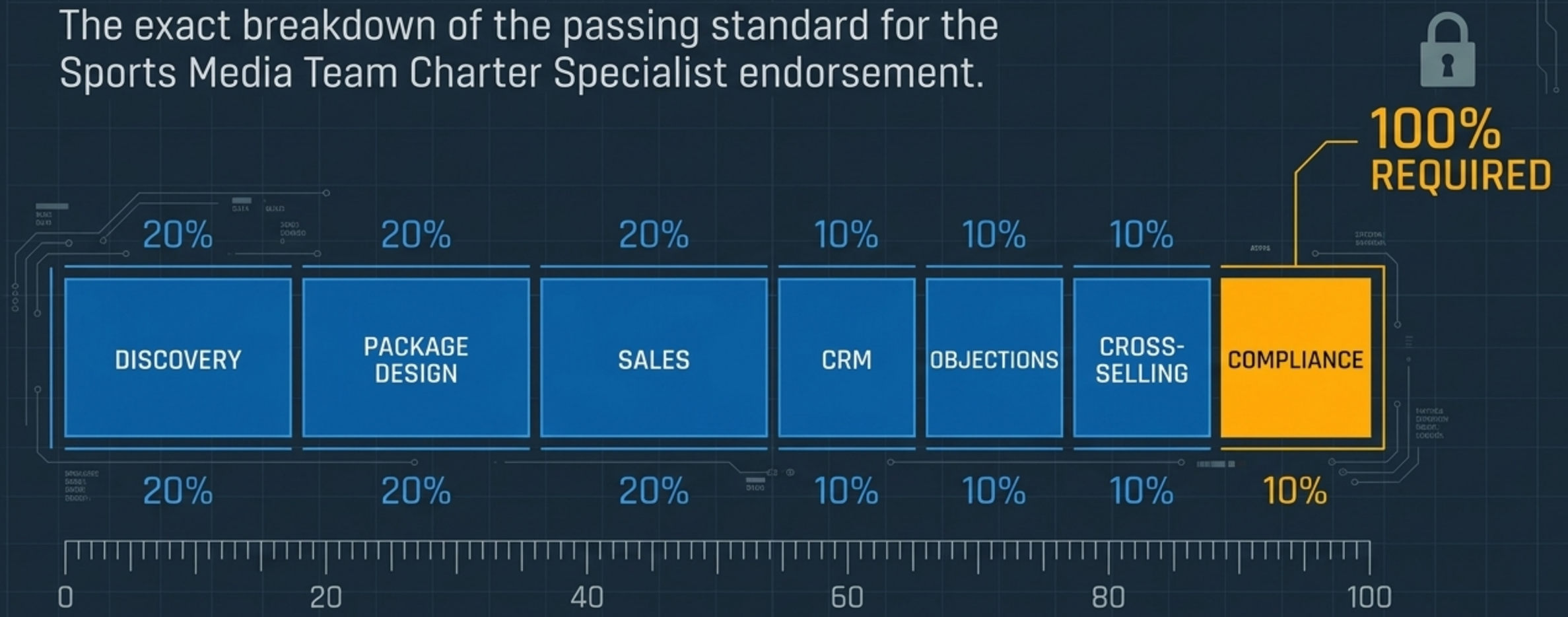
Your final test setup. Synthesizing discovery, compliance, and packaging.



Gemini Notebook

CERTIFICATION SCORING RUBRIC

The exact breakdown of the passing standard for the Sports Media Team Charter Specialist endorsement.



Gemini Notebook

FINAL KNOWLEDGE CHECK & NEXT ACTIONS

You have the intelligence. Now execute the playbook.

OPERATIONAL READINESS STATUS

- [x] MASTER THE PAYLOAD FLOWCHART.
- [x] INTERNALIZE AVIATION COMPLIANCE GUARDRAILS.
- [x] ENTER THE USAEV ACADEMY SIMULATOR.



Gemini Notebook